





# OMAN CABLES INDUSTRY (SAOG) Unaudited Results for six months period ended 30 June 2020

Oman Cables Industry (SAOG) has the pleasure in submitting the report on the performance of the parent company and the group for six months period ended 30 June 2020.

#### **Group Performance**

The Sales of the Group for the six months period ended 30 June 2020 was RO 91.241 million compared to RO 107.106 million for the same period last year. The Group Net Profit after tax, for the period is RO 2.034 million compared to RO 3.736 million during the same period in 2019. The EBITDA for the period was RO 4.256 million compared to RO 6.3 million during the same period in 2019.

#### **Oman Cables (Parent) Performance**

Sales of Oman Cables for the six months period ended 30 June 2020 was Rial Omani (RO) 69.572 million compared to RO 84.305 million in the same period last year.

The Net Profit after tax for the six months period ended 30 June 2020 was RO 1.769 million as compared to RO 3.496 million for the same period in 2019. The Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA) for the period was RO 3.316 million compared to RO 5.383 million during the same period in 2019.

The results are impacted mainly by recent global developments. Decreasing oil prices and pandemic is causing slow down or cancelations on projects. The Company is working on cost reduction plans and taking all the necessary measures to sustain the profitability.

## Oman Aluminum Processing Industries SPC, Sohar (OAPIL) (subsidiary) and Associated Cables Private Ltd (ACPL), India (Subsidiary)

The rod premiums levels being offered by market have improved to a better level than previous year. On the other side, OAPIL managed to increase sales volume with a better mix. As a consequence, results for the six months period ended 30 June 2020 are better compared to the same period in 2019. OAPIL continues to focus on the overhead costs.

ACPL is impacted from Covid 19 related measures, with plant closure due to curfew in India. Production activities restarted on 21 April 2020 with limited manpower. First quarter sales are deviating from same period in 2019 due to postponements on delivery of projects.

Oman Cables is recognizing the support extended by various Government Authorities and wish the best for our beloved Oman to further develop under the leadership of His Majesty Sultan Haitham bin Tariq.

**Board of Directors Oman Cables Industry (SAOG)** 

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# UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (BALANCE SHEET)

|   | As on<br>30 June<br>2020<br>Group | As on<br>30 June<br>2020<br>Parent<br>Company | As on<br>31 December<br>2019<br>Group | As on<br>31 December<br>2019<br>Parent<br>Company |
|---|-----------------------------------|---|---------------------------------------|---|
| ASSETS  | RO'000                            | RO'000  | RO'000                                | RO'000  |
| Non-current assets                                  |                                   |   |                                       |   |
| Property, plant and equipment                       | 28,923                            | 18,753  | 29,736                                | 19,272  |
| Right-of-use assets                                 | 1,803                             | 1,282   | 1,852                                 | 1,317   |
| Investment in subsidiaries                          |                                   | 6,387   |                                       | 6,387   |
| Investment securities                               | 1,271                             | 1,259   | 1,181                                 | 1,169   |
| Deferred tax assets                                 | 9                                 |   | 107                                   |   |
| Total non-current assets                            | 32,006                            | 27,681  | 32,876                                | 28,145  |
| Current assets                                      |                                   |   |                                       |   |
| Inventories   | 21,935                            | 18,075  | 24,604                                | 20,337  |
| Trade and other receivables                         | 59,355                            | 54,272  | 55,513                                | 50,191  |
| Due from related parties                            | 3,407                             | 3,353   | 6,329                                 | 6,247   |
| Cash and bank balances                              | 15,501                            | 15,306  | 14,671                                | 14,504  |
| Total current assets                                | 100,198                           | 91,006  | 101,117                               | 91,279  |
| Total assets  | 132,204                           | 118,687                                       | 133,993                               | 119,424   |
| EQUITY AND LIABILITIES                              | <b>A</b>                          |   |                                       |   |
| Capital and reserves                                |                                   |   |                                       |   |
| Share capital                                       | 8,970                             | 8,970   | 8,970                                 | 8,970   |
| Sha <mark>re premium</mark>                         | 978                               | 978   | 978                                   | 978   |
| Lega <mark>l re</mark> serve                        | 4,445                             | 2,990   | 4,445                                 | 2,990   |
| General reserve                                     | 14,530                            | 13,377  | 14,530                                | 13,377  |
| Retained earnings Cumulative changes in fair values | 73,140<br>1,752                   | 71,564<br>2,103                               | 74,502<br>310                         | 72,935<br>753                                     |
| Curidian value                                      |                                   |   |                                       |   |
| Total equity  | 103,815                           | 99,982  | 103,735                               | 100,003   |
| Liabilities   |                                   |   |                                       |   |
| Non-current liabilities                             | 004                               | E70   | 1 101                                 | 000   |
| Deferred tax liability Leases liability             | 861<br>1,742                      | 572<br>1,271                                  | 1,194<br>1,737                        | 869<br>1,234                                      |
| Employees' end of service benefits                  | 1,399                             | 1,269   | 1,375                                 | 1,259   |
|   |                                   |   |                                       |   |
| Total non-current liabilities                       | 4,002                             | 3,112   | 4,306                                 | 3,362   |
| Current liabilities                                 |                                   |   |                                       |   |
| Trade and other payables                            | 20,672                            | 14,034  | 18,109                                | 11,700  |
| Due to related parties                              | 8                                 | 877   | 1,584                                 | 2,822   |
| Bank borrowings<br>Leases liability                 | 2,927<br>157                      | <br>112                                       | 4,619<br>157                          | <br>112   |
| Taxation  | 623                               | 570   | 1,483                                 | 1,425   |
|   |                                   |   |                                       |   |
| Total current liabilities                           | 24,387                            | 15,593  | 25,952                                | 16,059  |
| Total liabilities                                   | 28,389                            | 18,705  | 30,258                                | 19,421  |
| Total equity and liabilities                        | 132,204                           | 118,687<br>=======                            | 133,993                               | 119,424   |
| Net assets per share (RO)                           | 1.157                             | 1.115   | 1.156                                 | 1.115   |
| ,   |                                   | ========                                      | =======                               | =======   |



## **UNAUDITED CONSOLIDATED INCOME STATEMENT**

|  | 6 Month<br>ended<br>30 June<br>2020<br>Group<br>RO' 000 | 6 Month<br>ended<br>30 June<br>2020<br>Parent<br>Company<br>RO'000 | 6 Month<br>ended<br>30 June<br>2019<br>Group<br>RO'000 | 6 Month<br>ended<br>30 June<br>2019<br>Parent<br>Company<br>RO'000 |
|--|---|--|--|--|
| Sales<br>Cost of sales   | 91,241<br>(84,814)                                      | 69,572<br>(64,752)   | 107,106<br>(98,194)                                    | 84,305<br>(76,699)   |
| Gross profit   | 6,427   | 4,820  | 8,912  | 7,606  |
| Other income<br>Administrative expenses<br>Selling and distribution expenses<br>Depreciation | 106<br>(2,278)<br>(1,774)<br>(88)                       | 131<br>(1,868)<br>(945)<br>(74)                                    | 456<br>(2,884)<br>(1,705)<br>(65)                      | 68<br>(2,379)<br>(1,157)<br>(48)                                   |
| Operating profit   | 2,393   | 2,064  | 4,714  | 4,090  |
| Finance costs Finance income   | (224)<br>131  | (111)<br>128   | (147)<br>71  | (26)<br>54   |
| Profit before income tax   | 2,300   | 2,081  |  |  |
| Income tax expense   | (266)   | (312)  | 4,638  | 4,118  |
| Profit for the period  | 2,034   | 1,769  | (702)  | (622)  |
| Attributable to:   |   |  | 3,936  | 3,496  |
| Non-controlling interests  | ات ت  |  | (200)  | الكال  |
| Equity holders of the parent   | 2,034   | 1,769  | 3,736  | 3,496  |
| Basic and diluted earnings per share attributable to ordinary equity holders                 | =======   | =======  | ======   | =======  |
| of the parent company (RO)   | 0.023<br>=====  | 0.020<br>=====   | 0.042<br>=====   | 0.039  |
| Gross profit margin  | 7.04%<br>=====  | 6.93%<br>=====   | 8.32%<br>=====   | 9.02%<br>=====   |
| Net profit margin  | 2.23%<br>=====  | 2.54%<br>=====   | 3.67%<br>=====   | 4.15%<br>=====   |



## **UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

|  | 6 Month<br>ended<br>30 June<br>2020<br>Group<br>RO' 000 | 6 Month<br>ended<br>30 June<br>2020<br>Parent<br>Company<br>RO'000 | 6 Month<br>ended<br>30 June<br>2019<br>Group<br>RO'000 | 6 Month<br>ended<br>30 June<br>2019<br>Parent<br>Company<br>RO'000 |
|--|---|--|--|--|
|  |   |  |  |  |
| Profit for the period  | 2,034   | 1,769<br>  | 3,936  | 3,496  |
| Other comprehensive (loss)/income Items that may be reclassified Subsequently to profit or loss:  Net movement in hedging commodity future |   |  |  |  |
| contracts, net of tax  Exchange difference on foreign currency   | 1,455   | 1,350  | (359)  | (14)   |
| translation of subsidiary  | (13)  |  | 7  |  |
| Other comprehensive (loss)/ income for the period  | 1,442   | 1,350  | (352)  | (14)   |
| Total comprehensive income for the period  | 3,476   | 3,119  | 3,584  | 3,482  |
| Attributable to:   |   |  |  | )IE2   |
| Equity holders of the parent<br>Non-controlling interests  | 3,476   | 3,119  | 3,553<br>31  | 3,482  |
|  | 3,476   | 3,119  | 3,584  | 3,482  |



## **UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS**

|   | 6 Month<br>ended 30<br>June | 6 Month<br>ended 30<br>June | 6 Month<br>ended 30<br>June | 6 Month<br>ended 30<br>June |
|---|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
|   | 2020                        | 2020                        | 2019                        | 2019                        |
|   | Group                       | Parent                      | Group                       | Parent                      |
|   | •                           | Company                     | ·                           | Company                     |
|   | RO'000                      | RO'000                      | RO'000                      | RO'000                      |
| Cash from operations                                    | 8,251                       | 5,890                       | 2,906                       | 1,413                       |
| Tax Paid  | (1,356)                     | (1,358)                     | (1,727)                     | (1,727)                     |
| Director Remuneration                                   | (117)                       | (117)                       | (117)                       | (117)                       |
| Interest paid   | (148)                       | (61)                        | (114)                       | 4                           |
| Net cash from operating activities                      | 6,630                       | 4,354                       | 948                         | (427)                       |
| Net cash (used) / generated in investing activities     | (243)                       | (323)                       | (110)                       | (143)                       |
| activities  | (243)                       | (323)                       | (110)                       | (143)                       |
| Dividend paid   | (3,140)                     | (3,140)                     | (4,037)                     | (4,037)                     |
| Net cash generated in financing activities              | (2,499)                     | (89)                        | (1,983)                     |                             |
| Net increase/(decrease) in cash and cash                |                             |                             |                             |                             |
| equivalents   | 748                         | 802                         | (5,182)                     | (4,607)                     |
| Ca <mark>sh</mark> and cash equivalents brought forward | 14,671                      | 14,504                      | 16,821                      | 15,865                      |
| Cash and cash equivalents carried forward               | 15,419                      | 15,306                      | 11,639                      | 11,258                      |
| i ////// ä  |                             | 0 4                         | MIG                         |                             |
| Cash and cash equivalents at the end of the p           | period comprise:            |                             |                             |                             |
| Current accounts  | 15,476                      | 15,281                      | 11,607                      | 11,229                      |
| Cash in hand  | 25                          | 25                          | 32                          |                             |
| -   | 15,501                      | 15,306                      | 11,639                      | 11,258                      |
| Bank Overdraft  | (82)                        |                             |                             |                             |
| Cash and cash equivalents                               | 15,419                      | 15,306                      | 11,639                      | 11,258                      |

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## **UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

|   |                 | Д                      | attributable to | the equity hol | ders of the par | ent         |         |             |         |
|---|-----------------|------------------------|-----------------|----------------|-----------------|-------------|---------|-------------|---------|
| <u>-</u>  | Share           | Share                  | Legal           | General        |                 | Cumulative  |         | Non-        |         |
| Group   | capital         | premium                | reserve         | reserve        | Retained        | changes in  |         | controlling | Total   |
|   |                 |                        |                 |                | earnings        | fair values | Total   | interests   | Equity  |
|   | RO'000          | RO'000                 | RO'000          | RO'000         | RO'000          | RO'000      | RO'000  | RO'000      | RO'000  |
| As at 1 January 2019                            | 8,970           | 978                    | 4,445           | 13,887         | 70,724          | (715)       | 98,289  | 4,435       | 102,724 |
| Profit for the year                             |                 |                        |                 |                | 6,972           |             | 6,972   | 251         | 7,223   |
| Other comprehensive income                      |                 |                        |                 |                |                 | 1,025       | 1,025   |             | 1,025   |
| Total comprehensive income                      |                 |                        |                 |                | 6,972           | 1,025       | 7,997   | 251         | 8,248   |
| Increase in investment in a subsidiary (note11) |                 | 111-                   |                 |                | 1,486           |             | 1,486   | (4,686)     | (3,200) |
| Dividend for the year 2018                      |                 |                        |                 |                | (4,037)         |             | (4,037) |             | (4,037) |
| Transfer to general reserve                     |                 | <b>\</b> \\\\\-\       |                 | 643            | (643)           |             | -       |             |         |
| At 31 December 2019                             | 8,970<br>====== | 978                    | 4,445           | 14,530         | 74,502          | 310         | 103,735 | -           | 103,735 |
| As at 1 January 2020                            | 8,970           | 978                    | 4,445           | 14,530         | 74,502          | 310         | 103,735 | _           | 103,735 |
| Profit for the period                           | ·               | //////                 |                 | -   -          | 2,034           | W           | 2,034   |             | 2,034   |
| Other comprehensive income                      |                 | ////// <del>//</del> / | <b>d</b> 1      |                |                 | 1,442       | 1,442   |             | 1,442   |
| Total comprehensive income                      |                 |                        |                 |                | 2,034           | 1,442       | 3,476   |             | 3,476   |
| Increase in investment in a subsidiary (note11) |                 |                        |                 |                | (256)           |             | (256)   |             | (256)   |
| Dividend for the year 2019                      |                 |                        |                 |                | (3,140)         |             | (3,140) |             | (3,140) |
| Transfer to general reserve                     |                 |                        |                 |                |                 |             |         |             |         |
| At 30 June 2020                                 | 8,970           | 978                    | 4,445           | 14,530         | 73,140          | 1,752       | 103,815 |             | 103,815 |
|   | =======         | ======                 | =======         | ======         | =======         | =======     | ======= | =======     | ======= |

## **UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

| Parent Company  | Share<br>capital | Share<br>premium | Legal<br>reserve | General<br>reserve | Retained earnings    | Cumulative changes in fair values | Total                     |
|---|------------------|------------------|------------------|--------------------|----------------------|-----------------------------------|---------------------------|
|   | RO'000           | RO'000           | RO'000           | RO'000             | RO'000               | RO'000                            | RO'000                    |
| At 1 January 2019<br>Profit for the year  | 8,970<br>        | 978<br>          | 2,990            | 12,734             | 71,186<br>6,429      | (903)                             | 95,955<br>6,429           |
| Other comprehensive income  |                  |                  |                  |                    |                      | 1,656                             | 1,656                     |
| Total comprehensive income Dividend for the year 2018                             |                  |                  |                  |                    | 6,429<br>(4,037)     | 1,656<br>                         | 8,085<br>(4,037)          |
| Transfer to general reserve   |                  | <b></b>          | <b></b>          | 643                | (643)                |                                   | <u></u>                   |
| At 31 December 2019   | 8,970<br>======  | 978              | 2,990<br>=====   | 13,377             | 72,935               | 753                               | 100,003                   |
| At 1 January 2020 Profit for the period Other comprehensive income                | 8,970<br><br>    | 978              | 2,990<br><br>    | 13,377             | 72,935<br>1,769<br>  | 753<br><br>1,350                  | 100,003<br>1,769<br>1,350 |
| Total comprehensive income Dividend for the year 2019 Transfer to general reserve |                  |                  |                  | لات                | 1,769<br>(3,140)<br> | 1,350<br><br>                     | 3,119<br>(3,140)<br>      |
| At 30 June 2020   | 8,970<br>=====   | 978              | 2,990<br>=====   | 13,377             | 71,564               | 2,103                             | 99,982                    |

OmanCables الكابلات العمانية



#### NOTES FORMING PART OF THE FINANCIAL STATEMENTS

Unaudited Results for six months period ended 30 June 2020

#### 1 LEGAL STATUS AND PRINCIPAL ACTIVITIES

**OMAN CABLES INDUSTRY (SAOG)** 

Oman Cables Industry SAOG ("the company / the parent company") is registered in the Sultanate of Oman as a public joint stock company. The company's principal activity is the manufacture and sale of electrical cables and conductors.

The Company holds 100% (2019: 51%) shareholding in Oman Aluminium Processing Industries LLC ("the subsidiary") which was incorporated in the Sultanate of Oman in the year 2008 and commenced its operations from July 2010. On 5 December 2019 the "Company" acquired 49% shares making it a wholly owned subsidiary.

The Company holds 100% (2019: 100%) shares in Associated Cables Private Limited, India ("the subsidiary") which was registered in India in July 1973.

## 2 SIGNIFICANT ACCOUNTING POLICIES

- a) There has been a change in the Accounting policy on Inventory valuation. Earlier the parent was applying the weighted average principle of Inventory valuation. The parent has implemented a new ERP system which went live in January 2020, and the method of Inventory valuation now applied is First in First out principle. The inventory value difference due to this valuation principle change is not material, therefore no restatements are reflected in these financial statements.
- b) Other than the above the accounting policies applied in these interim condensed financial statements are the same accounting policies as applied to audited Financial Statements for the company as included in the audit report issued on 23 January 2020.
- c) Estimates & Judgements

The interim condensed consolidated financial statements for this period are prepared in accordance with IAS 34 which required management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. In preparing these condensed consolidated interim financial statements, the significant judgments made by management in applying the accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended 31 December 2019.

#### 3 NON-RECURRING ITEMS

During the period under review there were no non-recurring items.

#### 4 DIVIDEND

As proposed by the Board of Directors to the shareholders, a dividend of 35% on paid up share capital, i.e. 35 baisa per share amounting to RO 3,139,500 for the year 2019, was approved by the shareholders (2018 – 45% on paid up share capital for 2018 i.e. 45 baisa per share amounting to RO 4,036,500). The dividend was paid in April 2020.



#### 5 SEGMENTAL REPORTING

Management has determined the operating segments based on the reports reviewed by the key decision makers (Board of directors) that are used to make strategic decisions. The Group is engaged in one business segment which is manufacturing and sale of electrical cables and conductors as per different specifications based on market requirements. A substantial portion of the products are sold for use within Middle East and North Africa (MENA) and international markets.

#### **6 STATEMENT OF COMPLIANCE**

The condensed interim financial statements have been prepared in accordance with IAS 34 'Interim Financial Reporting'. They do not include all of the information required for full annual financial statements and should be read in conjunction with the financial statements for the year ended 31 December 2019.

#### 7 RELATED PARTY TRANSACTIONS

| KELATED I AKT I TKAROAOTIO |         |         |               |            |
|----------------------------|---------|---------|---------------|------------|
|                            | 30 June | 30 June | 31 December 3 | 1 December |
|                            | 2020    | 2020    | 2019          | 2019       |
|                            | Group   | Parent  | Group         | Parent     |
|                            | Group   |         | Group         |            |
|                            |         | company |               | company    |
|                            | RO'000  | RO'000  | RO'000        | RO'000     |
| Purchases and other        |         |         |               |            |
| expenses:                  |         |         |               |            |
| Shareholders               | 885     | 885     | 4169          | 4169       |
| Subsidiary                 |         | 1,633   | ·    -        | 2915       |
| Total                      | 885     | 2,518   | 4,169         | 7,084      |
|                            |         |         | JUUIC         |            |
| Sales and other income:    |         |         |               |            |
| Shareholders               | 7,773   | 7,773   | 9,807         | 9,807      |
|                            | 1,113   |         | 9,007         | 9,007      |
| S <mark>ub</mark> sidiary  |         | 45      |               |            |
| Other related party        |         |         |               |            |
| Total                      | 7,773   | 7,818   | 9,807         | 9,807      |

#### Loans, Advances, Receivables Due, Provisions and Write-offs

Loans, advances and receivables due from related parties or holders of 10% or more of the company's shares, or their family members, minus all provisions and write-offs which have been made on these accounts at any time, are further analyzed as follows:

|                                 | 30 June | 30 June | 31 December | 31 December |
|---------------------------------|---------|---------|-------------|-------------|
|                                 | 2020    | 2020    | 2019        | 2019        |
|                                 | Group   | Parent  | Group       | Parent      |
|                                 |         | company |             | company     |
|                                 | RO'000  | RO'000  | RO'000      | RO'000      |
| Due from Related party          | 3,407   | 3,353   | 6,329       | 6,247       |
| Provisions                      |         |         |             |             |
| Write-offs                      |         |         |             |             |
| Receivable from related parties | 3,407   | 3,353   | 6,329       | 6,247       |
|                                 |         |         |             |             |
| Due to Related party            | 8       | 877     | 1,584       | 2,822       |
| Payable to related parties      | 8       | 877     | 1,584       | 2,822       |
|                                 |         |         |             |             |

# OMAN CABLES INDUSTRY (SAOG) Unaudited Results for six months period ended 30 June 2020

#### **8 CONTINGENT LIABILITIES**

|                      | As on   | As on   | As on       | As on       |
|----------------------|---------|---------|-------------|-------------|
|                      | 30 June | 30 June | 31 December | 31 December |
|                      | 2020    | 2020    | 2019        | 2019        |
|                      | Group   | Parent  | Group       | Parent      |
|                      |         | Company |             | Company     |
|                      | RO' 000 | RO' 000 | RO' 000     | RO' 000     |
| Letters of credit    | 14,182  | 8,015   | 14,749      | 8,589       |
| Letters of guarantee | 13,158  | 12,933  | 12,873      | 12,462      |
|                      |         |         |             |             |
|                      | 27,340  | 20,948  | 27,622      | 21,051      |
|                      | ======= | ======= | =======     | =======     |

#### 9 CAPITAL COMMITMENT

Capital Commitments authorized and contracted as on 30 June 2020 is RO 0.347 million (Parent Company RO 0.151 million) compared to RO 0.494 million (Parent Company RO 0.391 million) as on 31 December 2019.

#### 10 BORROWINGS

The Parent Company and Group does not have any Long-term borrowings as on 30 June 2020 and also on 31 December 2019.

#### 11 SUBSEQUENT EVENTS

No material events subsequent to the interim period, took place after 30 June 2020.

#### 12 COMPARATIVES

Certain comparative figures have been reclassified to confirm with the presentation adopted in these financial statements.